



1. Date

D D M M Y Y Y Y

Application for a Pre-shipment Buyer Loan

To: The Hongkong and Shanghai Banking Corporation Limited, Bangkok Branch

For Bank Use Only

Loan No.

Due Date

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

New application for Pre-shipment Buyer Loan

2.1 Borrower Name *(the Customer)*

2.2 Borrower Address

2.3 Name of Contact Person

2.4 Borrower Tel/Email

2.5 Import Account Number

3.1 Loan Currency

4. Pro-forma / Invoice No.

3.2 Loan Amount

5. Loan Tenor

Days

for Pre and Post-shipment Loan*
for Pre-shipment Loan only

**(The Invoice and related transport document(s), need to be submitted to HSBC on receipt of the goods and are to include the Pre-shipment Loan reference number provided by HSBC. A Post-shipment Loan will be applied for and proceeds of the Post-shipment Loan, if granted by the Bank, will be used to repay the Pre-shipment Buyer Loan in full together with interest and charges.)*

Payment Instruction for the Buyer Loan

6.1 Proceeds Disposal

Direct payment out of the proceeds of the Loan to the supplier via Telegraphic Transfer.

Other

6.2 Supplier Name

6.3 Supplier Address

6.4 Supplier Account No.

6.6 Payment Value date

D D M M Y Y Y Y

6.5 Supplier Bank *(Name and Address)*

6.7 Intermediary Bank *(if any)*

7. Goods / Services / Utility Description

8. Exchange Rate

Convert at spot rate

Under forward contract number

Exchange rate agreed with Treasury:

Date:

Dealer name:

9. Charges

for all the relevant charges and interest

Deduct from loan proceeds

Debit borrower account number

10. At Maturity

Debit our account No.

for the principal amount of the loan, together with accrued interest and charges.

11. Other Instructions

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application, the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

Authorised Signatories and Company Chop

NOT NEGOTIABLE

PROMISSORY NOTE

NO. _____

Bangkok, Thailand

Date : _____

FOR VALUE RECEIVED, I / we promise to pay in lawful money of Thailand to
THE HONGKONG AND SHANGHAI BANKING CORPORATION LIMITED at its office in Bangkok,
Thailand, **ON (Date)** _____ the sum of

with interest in like lawful money from this date at the rate of _____ percentum per annum
until paid.

If suit is brought hereon after maturity of this note, to enforce collection, then the makers
and indorsers agree to pay such additional sum as lawyers's fees as the court may adjudge
reasonable.

(Signature of Maker)

(Address of Maker)